

Beyond Winning Negotiating To Create Value In Deals And Disputes PDF

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Broker Management The Winning Sales Meeting VREB Approval #: 59664 Potomac Real Estate School Box 494 Oakton, Virginia 22124 Telephone: (703)758-0034

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Joan V. Gallos, Editor Foreword By Edgar H. Schein Organization Development A Jossey-Bass Reader Q 01_984264 Ffirs.qxp 6/29/06 11:57 PM Page lii

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